



CRISTO REY

ORANGE COUNTY HIGH SCHOOL

Vice President, Corporate Work Study

About Cristo Rey

Cristo Rey Orange County High School is a Catholic learning community that educates young people of limited economic means to become men and women of faith, purpose, and service. Through a rigorous college preparatory curriculum, integrated with relevant work study experience, students graduate ready to succeed in college and in life.

Cristo Rey employs an innovative Corporate Work Study Program that provides students with real world work experience. In this unique model, every student works to fund a portion of the cost of his or her education while gaining job experience, growing in self-confidence, and realizing the relevance of this education. Students work in various corporate and business settings including law firms, banks, hospitals, universities, and other professional organizations.

We Are:

- **Values-Driven:** We nurture the whole student—academically, spiritually, and socio-emotionally.
- **Committed to Grow Opportunities:** We empower our faculty and staff to learn, lead, and thrive.
- **Invested in Students and Engaged Families:** We partner with families to support every student's journey and success.
- **A Proven -National Model , New to Orange County :** Our community is proud to be part of a movement shaping the future of education.

Use the hyperlink to learn more about [Cristo Rey Orange County](#) , [the Corporate Work Study Model](#), and what it is like to [work in our school](#).

Position Summary

The Vice President of the Corporate Work Study Program is an energetic and visionary executive who leads the strategy, operations, and business development necessary to engage corporate job partners for Cristo Rey Orange County students. Responsible for sales, partner stewardship, and program oversight, this leader ensures that all students are placed in meaningful work settings and that partners receive exceptional service. The role balances daily operational execution with long-term vision, driving continuous improvement to meet evolving business needs and strengthen partner relationships.

- **Drive Impact & Growth:** Lead the Corporate Work Study Program (CWS) in achieving annual employment benchmarks and revenue goals, while ensuring fiscal responsibility and maintaining the program budget.
- **Partner Engagement:** Build, retain, and expand strong corporate partnerships through a consultative sales and service approach that exceeds performance metrics and strengthens long-term client relationships.
- **Board & Leadership Collaboration:** Serve as the primary liaison to the Board of

Directors for the CWS program and, in partnership with the President and Committee Chair, guide the Jobs Committee in advancing strategic initiatives.

- **Sales Leadership:** Manage a sophisticated sales cycle to attract new employers, grow existing partnerships, and position the program as a premier talent solution for businesses.
- **Operational Excellence:** Ensure the CWS operations team delivers best practices in partner management, student support, and professional development, while overseeing transportation operations that prioritize safety and efficiency.
- **Student Success & Employability:** Design and sustain a professional development framework that equips students with technical, workplace, and career -readiness skills for long-term success.
- **Marketing & Communications:** Collaborate with Communications to create and execute a communications strategy that elevates brand awareness and highlights the unique value of the CWS program.
- **Recruitment & Admissions Collaboration:** Partner with Admissions to share the CWS value proposition with prospective families and conduct employability assessments to ensure student readiness.
- **Academic Integration:** Work closely with the Principal, faculty, and academic leadership to strengthen the connection between classroom learning and workplace experience.
- **Student Preparation:** Lead the design and delivery of the Summer Success Institute that prepares incoming students for professional success in corporate placements.
- **Compliance & Risk Management:** Ensure full compliance with all legal, safety, and employment regulations, including Dept of Labor and employment agreements.
- **Team Leadership:** Inspire, coach, and manage the CWS staff to achieve excellence, collaboration, and mission -driven results.
- **Network Engagement:** Actively participate in Cristo Rey Network initiatives, including trainings, annual meetings, and data sharing, to maintain alignment with national standards and best practices

Position Highlights

Build Partnerships & Champion Student Success

Cultivate, retain, and expand corporate relationships through strategic sales and services that create meaningful student opportunities and value for partners. Develop training and frameworks that equip students with workplace skills, professionalism, and career readiness

Elevate Brand Presence & Lead with Impact

Oversee communications and outreach to enhance program visibility and employer engagement. Drive the Corporate Work Study Program to meet annual employment and revenue goals while strengthening Cristo Rey's mission

Candidate Profile

- Exceptional communication and interpersonal skills including proven ability to engage and inspire a wide range of partners, build creative and mutually beneficial relationships within the corporate and nonprofit sectors.
- The executive presence to inspire organizational and professional confidence, passion and persistence in an ambitious, fast-paced, and results-oriented team, all while maintaining a positive work environment.
- Unquestionable integrity and ethical behavior that creates trust among stakeholders.
- A foundational commitment to the mission of Cristo Rey and Catholic values.
- Results driven approach and strong problem solver with a demonstrable history of successful innovative solutions.
- 5 + years of proven success with lead generation and securing corporate sales, fundraising or sponsorship.
- The maturity and skill required to optimize volunteer leadership engagement in achieving sales goals.
- Critical thinking and problem-solving skills, including evidence of enhancing program growth and innovation.
- Evidence of operational processes experience and 3 or more years leading teams with full or partial operational functions.
- Ability to develop and coach a high performance CWSP team and be able to work with other departments within the diverse culture of a Cristo Rey academic institution
- Oversee the transportation department, ensuring safe and effective operations for both school and work study transportation.
- A Bachelor's degree required.

Performance Metrics

Cristo Rey is a data-driven organization that leverages a comprehensive set of performance metrics, including student growth, job performance, employer satisfaction, engagement, job retention, and new job development. These metrics reflect our commitment to fostering vibrant, collaborative partnerships with all stakeholders.

How to Apply

- If you have the requested background and a passion for the mission of this school, send your resume to careers@cristoreyoc.org with "Vice President, CWS" in the subject line.
- Compensation Range: \$140,000 to \$175,000 annually commensurate with education and experience.
- Medical, dental, vision insurance
- Generous paid time-off (PTO)
- Excellent 403(b) Retirement Saving Plan with employer match